



# Setting Up A Commercial Enterprise

## *Local Government Association*

*Thursday 5 November 2015*





# Drivers for Change



Financial pressures on the public sector

Financial risk from the expansion of the academies programme

Government commitment to a single national funding formula





# Considerations



Business As usual

Externalise through third party operator

Not-for-profit organisations

Mutuals

Limited company models





# Anticipated Benefits



Improved value for money

Efficiency savings

More flexible and adaptable services

Ability to generate income through trading

Retention of the function for the council





# Services



- Core School Improvement
- Ethnic Minority and Achievement Service
- Looked After Children's Education Service
- School Employment and Advice
- Attendance and Welfare
- Schools Health and Wellbeing
- Schools' Parliament
- Children's University
- Schools' Finance
- Governor Support and Development
- Foreign Languages



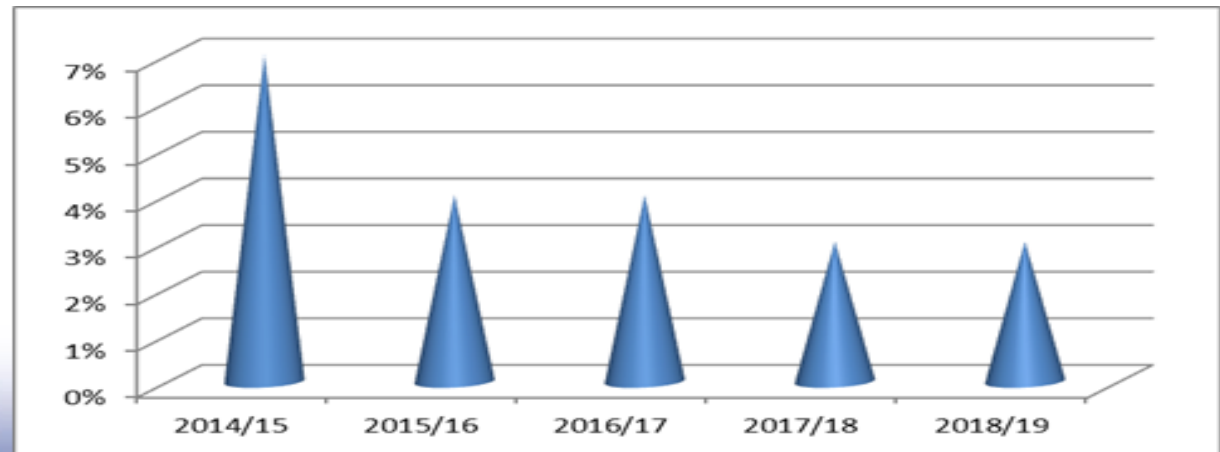


141.3 (FTE) Staff

Running costs circa £10m

Predicted growth = 21% over five years

2014/15	7%
2015/16	4%
2016/17	4%
2017/18	3%
2018/19	3%

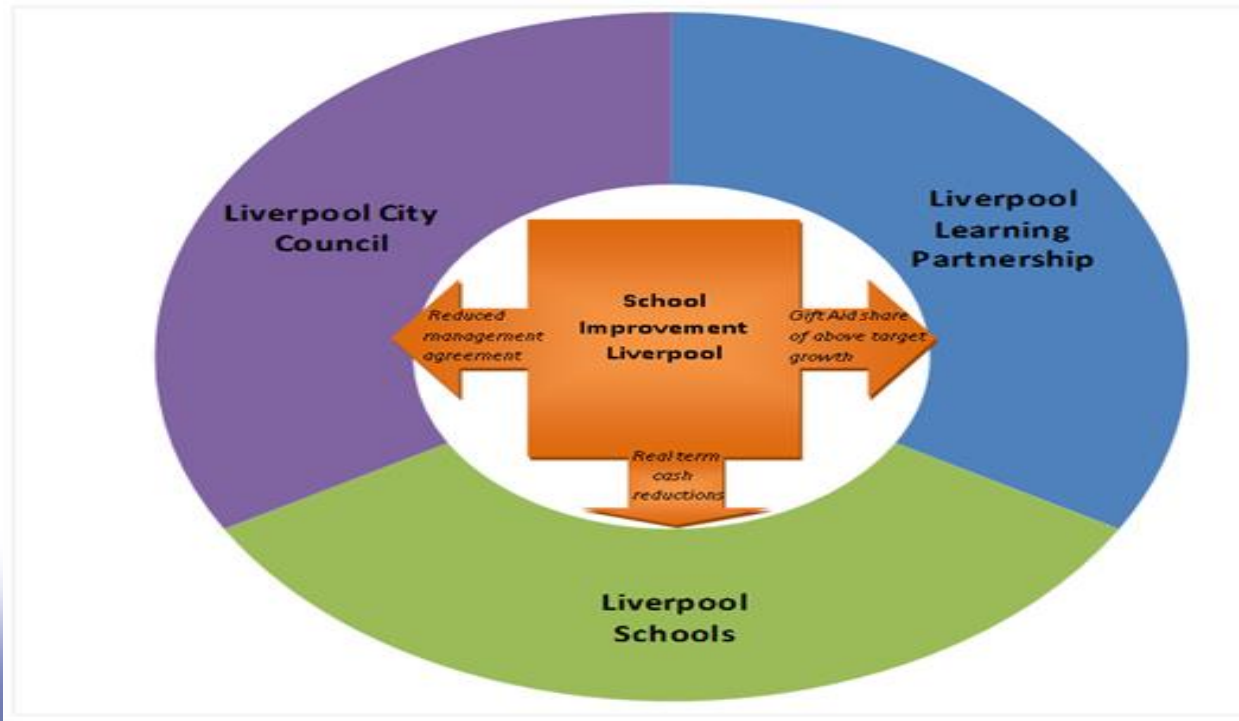




# Enablers



Genuine collaboration and partnership





## Enablers



Climate For Change

Open Communication

Excellent Leadership and Management

High Staff Morale

Robust Quality Assurance System

Governance Structure







# Challenges



Corporation Tax

Statutory and Local Authority Functions

Risk Management

Market Conditions

Competitors

